

Ismith Tiwari

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PROFILE

Accounting and Finance graduate with First Class Honours and hands on experience in pharmaceutical distribution, clinic operations and financial analysis in Nepal. Founded and managed a medicine supply and retail business serving rural health posts and clinics, established an ENT clinic and built an in-house stock tracker.

EDUCATION

BA (Hons) Accounting and Finance | London Metropolitan University

2023-2026

Delivered via Islington College, Kathmandu | First Class Honours conferred 30 September 2026

Official certificate and transcript pending issue. **Selected results:** Advanced Financial Reporting (89%); Financial Management (86%); Taxation - Income Tax (72%); Management Accounting (72%); Audit and Internal Control (71%).

PROFESSIONAL EXPERIENCE

Co-Founder | Genvest Ventures Pvt. Ltd.

Jun 2025-Present

Kathmandu, Nepal

- **Syndicated Equity Investments:** Co-founded a private investment vehicle to pool capital and acquire block allocations of unlisted promoter shares in emerging Nepalese enterprises prior to IPO.
- **Valuation & Due Diligence:** Built discounted cash flow (DCF) models, financial projections, and capital structure analyses to evaluate risk and valuation for prospective investments.
- **Deal Sourcing & Negotiation:** Sourced off-market pre-IPO opportunities, negotiated share purchase terms directly with promoters, and tracked portfolio allocation across private ventures.

Founder and Managing Director | Yathartha Medisales

Jan 2021-Present

Dhangadhi, Nepal

- Started a medicines and surgical equipment distribution business supplying health posts and clinics in rural Nepal; shifted towards retail as slow customer payments constrained wholesale working capital.
- Established an ENT clinic and dispensary in Dhangadhi, coordinating a specialist doctor, pharmacist, medicine purchasing and supplier credit.
- Manage purchasing, supplier accounts, stock, retailer receivables and clinic revenue-share accounts across the business and clinic.
- Replaced paper calendar and invoice logs with an in-house Python and SQLite stock tracker. Uses opensource projects like Hermes tracks inventory alerts on messaging platforms when reordering is needed. It records medicines and batches, monitors reorder levels and supports FIFO and expiry checks.

CORE SKILLS

Accounting and finance: Advanced financial reporting; financial management; DCF modelling; working capital and receivables; credit control; supplier-account and clinic revenue-share reconciliation.

Supply chain and operations: Pharmaceutical and surgical-supply purchasing; supplier coordination and credit; inventory records and replenishment; batch tracking; FIFO and expiry checks; clinic setup and daily operations.

Digital tools: Python; SQLite; Linux; internal inventory-system design and stock alerts.

PROFESSIONAL DEVELOPMENT

- Bloomberg Market Concepts | Bloomberg
- Introduction to Finance, Accounting, Modeling and Valuation | Haroun Education Ventures
- Supply Chain Foundations: Project Management | LinkedIn Learning | March 2024
- Social Media Marketing Professional Certificate | Hootsuite | April 2025

ADDITIONAL INDUSTRY INVOLVEMENT

LANGUAGES

English (fluent); Nepali; Hindi.

REFEREES

Academic and professional referees available on request.